### 2021.1Q Quarter Earnings Release

 Hyosung Chemical

HYOSUNG CHEMICAL 组 $\overbrace{}^{\circ} \overbrace{}^{\circ}$

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#### Abstract

2021.1Q consolidated earnings and past consolidated earnings presented in this presentation are based on K-IFRS accounting standards. Historical data is provided for comparison purposes.

Information in this presentation has not been audited nor reviewed yet, and thus, is subject to change during the audit or review. Forward looking statements have been made with consideration of current status of the business environment and are also subject to change according to changes in the business environment, as well as the company's strategy.


|  | 2020.1Q | 2020.4Q | $\begin{gathered} 2021.1 \mathrm{Q} \\ \text { (consolidated) } \end{gathered}$ | (separated) | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Revenue | 4,248 | 4,757 | 5,912 | 5,061 | 1,155 | 1,664 |
| Gross Profit | 352 | 429 | 844 | 833 | 415 | 492 |
| (Gross Profit Margin) | (8.3\%) | (9.0\%) | (14.3\%) | (16.5\%) | +5.3\% p | +6.0\% p |
| Operating Profit | 124 | 201 | 611 | 616 | 410 | 487 |
| (Operating Profit Margin) | (2.9\%) | (4.2\%) | (10.3\%) | (10.4\%) | $+6.1 \%$ p | +7.4\%p |
| Interest Expense | - 79 | -92 | 482 | $\triangle 55$ | 10 | - 3 |
| Loss due to Foreign Exchange/Derivatives | -21 | 0 | $\triangle 4$ | 41 | ④ | 17 |
| Income before Tax | 14 | - 21 | 535 | 569 | 556 | 521 |
| Net Income | 11 | - 61 | 419 | 453 | 479 | 408 |
| EBITDA | 509 | 674 | 1,073 | 970 | 399 | 564 |

(*) (1) Started sales activities for a new Vietnam PP subsidiary from 2020.2Q (2) 10 billion won in impairment loss for POK division HYOSUNG CHEMICAL CORPORATION

Statement of Financial Position (Consolidated)

|  | 2018.12 .31 | 2019.12 .31 | 2020.12 .31 | 2021.03 .31 | QoQ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Asset | 16,533 | 20,635 | 24,174 | 26,883 | 2,709 |
| Current Asset | 4,417 | 4,461 | 4,358 | 5,585 | 1,227 |
| (Cash\&Cash Equivalents) | $(793)$ | $(1,158)$ | $(651)$ | $(1,115)$ | 464 |
| Non-Current Asset | 12,116 | 16,174 | 19,816 | 21,298 | 1,482 |
| Liability | 12,860 | 16,088 | 20,150 | 22,306 | 2,155 |
| Current Liability | 6,860 | 4,313 | 6,242 | 6,928 | 685 |
| Non Current Liability | 6,000 | 11,775 | 13,908 | 15,378 | 1,470 |
| Equity | 3,673 | 4,547 | 4,024 | 4,578 | 554 |
| Borrowings | 9,831 | 13,429 | 16,614 | 18,511 | 1,897 |
| Net Borrowings | 9,038 | 12,270 | 15,963 | 17,396 | 1,433 |
| Debt Ratio | $(350.1 \%)$ | $(353.8 \%)$ | $(500.8 \%)$ | $(487.3 \%)$ | $-13.5 \% \mathrm{p}$ |

## Cash Flow Statement

(Unit: Hundred Million KRW)

| Cash Flow from Operations | $\mathbf{5 7 8}$ |
| :---: | :---: |
| Retained Earnings | 881 |
| • Net Income | 419 |
| • Depreciation Expense | 462 |
| • A/R, Inventory, A/P, etc | $\mathbf{4 3 0 3}$ |


| Cash Flow from Investing | -2,011 |
| :---: | :---: |
| Acquisition of Tangible/Intangible Assets <br> - Hyosung Vina Chemical Co,.Ltd | $\begin{array}{r} \mathbf{\Delta} 2,011 \\ \mathbf{\Delta} 1,908 \end{array}$ |
| Cash Flow from Financing | 1,897 |
| - Increase in Borrowings | 1,897 |
| Increase/Decrease in Cash | 464 |

## PP/DH



Vietnam vina Corp._As the sales volume of specialties increases, the selling price mix rises

| [unit: hundred million Won] |  |  |  |  |  | [unit: hundred million Won] |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20.2Q | 20.3Q | 20.4Q | 21.1Q | QoQ |  | 2019 | 2020 | 21.1Q | Q0Q |
| Sales Revenue | 443 | 738 | 587 | 851 | 264 | Asset | 7,822 | 12,553 | 14,332 | 1,779 |
| Gross Profit <br> (Gross Profit Margin) | -119 <br> ( $\mathbf{\Delta} 26.8 \%$ ) | A124 <br> ( $\mathbf{\Delta} 16.8 \%$ ) | $\mathbf{\Delta} 90$ $(\mathbf{\Delta} 15.4 \%$ | 11 (1.3\% | $\begin{array}{r} 101 \\ \left(\begin{array}{r} \text { (흑자 전환) } \end{array}\right) \end{array}$ | Current Asset <br> (Cash\&Cash Equivalents) | $\begin{aligned} & 2,252 \\ & (1,146) \end{aligned}$ | $\begin{array}{r} 1,762 \\ (642) \end{array}$ | $\begin{array}{r} 1,741 \\ (533) \end{array}$ | $\begin{array}{r} \mathbf{\Delta} 21 \\ \mathbf{\Delta} 109 \end{array}$ |
| Operating Profit | ©164 | ©139 | ©110 | $\triangle 5$ | 105 | Non-Current Asset | 5,570 | 10,791 | 12,591 | 1,800 |
| (Operating Profit Margin) | ( $\mathbf{3 7} 7.0 \%$ ) | ( $18.9 \%$ ) | ( $18.7 \%$ | ( $40.6 \%$ | + 18.1\% | Liability | 4,975 | 9,290 | 10,962 | 1,672 |
| Interest Expense | 53 | 43 | 37 | 29 | 48 | (Borrowings) | $(4,805)$ | $(8,251)$ | $(10,279)$ | $(2,028)$ |
| Income before Tax | ¢217 | © 177 | 4136 | $\triangle 29$ | 107 | Equity | 2,847 | 3,263 | 3,370 | 107 |

## TPA



Others_ Improved profitability by improving productivity and increasing sales volume


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## Appendix. Quarterly Operating Profit

Quarterly Income Statement
[unit: hundred million Won]

| Revenue | 2018 | 2019 |  |  |  |  | 2020 |  |  |  |  | $\begin{gathered} 2021 \\ 1 Q \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | 3Q | 4Q |  | 1Q | 2Q | 3Q | 4Q |  |  |
| PP/DH | 9,838 | 2,198 | 2,530 | 2,473 | 2,272 | 9,473 | 2,104 | 2,421 | 2,850 | 2,701 | 10,076 | 3,571 |
| TPA | 3,910 | 1,029 | 1,058 | 746 | 694 | 3,527 | 777 | 511 | 538 | 557 | 2,383 | 727 |
| Others | 4,891 | 1,288 | 1,292 | 1,340 | 1,205 | 5,125 | 1,367 | 1,361 | 1,485 | 1,499 | 5,712 | 1,614 |
|  | 18,639 | 4,515 | 4,880 | 4,559 | 4,171 | 18,125 | 4,248 | 4,293 | 4,873 | 4,757 | 18,171 | 5,912 |


| Operating Profit <br> (Margin,\%) | 2018 | 2019 |  |  |  |  | 2020 |  |  |  |  | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | 3Q | 4Q |  | 1Q | 2Q | 3Q | 4Q |  | 1Q |
| PP/DH | $\begin{gathered} 1,073 \\ (10.9 \%) \end{gathered}$ | $\begin{array}{r} 210 \\ (9.6 \%) \end{array}$ | $\begin{array}{r} 396 \\ (15.7 \%) \end{array}$ | $\begin{array}{r} 457 \\ (18.5 \%) \end{array}$ | $\begin{array}{r} 275 \\ (12.1 \%) \end{array}$ | $\begin{gathered} 1,338 \\ (14.1 \%) \end{gathered}$ | $\begin{array}{r} 37 \\ (1.8 \%) \end{array}$ | $\begin{array}{r} \boldsymbol{\Delta} 53 \\ (\mathbf{\Delta} 2.2 \%) \end{array}$ | $\begin{gathered} 116 \\ (4.1 \%) \end{gathered}$ | $\begin{array}{r} 95 \\ (3.5 \%) \end{array}$ | $\begin{array}{r} 194 \\ (1.9 \%) \end{array}$ | $\begin{array}{r} 437 \\ (12.2 \%) \end{array}$ |
| TPA | $\begin{array}{r} 76 \\ \text { (1.9\%) } \end{array}$ | $\begin{array}{r} 27 \\ (2.6 \%) \end{array}$ | $\begin{array}{r} 68 \\ (6.4 \%) \end{array}$ | $\begin{array}{r} 20 \\ (2.7 \%) \end{array}$ |  | $\begin{array}{r} 81 \\ (2.3 \%) \end{array}$ |  |  |  |  |  | $\begin{array}{r} \boldsymbol{\Delta} 18 \\ (\mathbf{4} 2.5 \%) \end{array}$ |
| Others | $\begin{array}{r} \Delta 69 \\ (\Delta 1.4 \%) \end{array}$ | $\begin{array}{r} 13 \\ (1.0 \%) \end{array}$ | $\begin{array}{r} 32 \\ (2.5 \%) \end{array}$ | $\begin{array}{r} 74 \\ (5.5 \%) \end{array}$ | $\begin{array}{r} 2 \\ (0.2 \%) \end{array}$ | $\begin{array}{r} 121 \\ \text { (2.4\%) } \end{array}$ | $\begin{array}{r} 95 \\ (6.9 \%) \end{array}$ | $\begin{array}{r} 138 \\ (10.1 \%) \end{array}$ | $\begin{array}{r} 150 \\ (10.1 \%) \end{array}$ | $\begin{array}{r} 140 \\ (9.3 \%) \end{array}$ | $\begin{array}{r} 523 \\ \text { (9.1\%) } \end{array}$ | $\begin{array}{r} 192 \\ (11.9 \%) \end{array}$ |
|  | 1,080 <br> (5.8\%) | $\begin{array}{r} 250 \\ (5.5 \%) \end{array}$ | $496$ <br> (10.2\%) |  | $243$ <br> (5.8\%) | $\begin{aligned} & 1,540 \\ & \text { (8.5\%) } \end{aligned}$ | $\begin{array}{r} 124 \\ (2.9 \%) \end{array}$ |  | $249$ <br> (5.1\%) | $201$ <br> (4.2\%) | $\begin{array}{r} 609 \\ (3.4 \%) \end{array}$ |  |

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